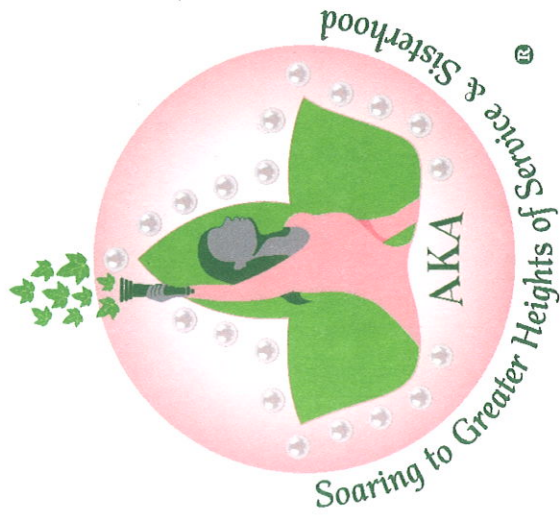


Alpha Kappa Alpha Sorority, Incorporated®

Proposed 2027 and 2028 Budgets



Soaring in Finance

**Soror Karla A. Hall, MBA
Supreme Tamiouchos**

**Soror Danette Anthony Reed
Supreme Basileus**

Greetings Sorors,

Alpha Kappa Alpha Sorority, Incorporated® is a 501(c)(7) organization, as recognized by the Internal Revenue Code. Accordingly, dues and contributions paid by individual members to the Sorority are not tax-deductible.

The Sorority's budget is prepared and administered on a fiscal-year basis, covering the period from January 1 through December 31. The General Fund supports the routine operational and administrative activities of the Sorority.

After a comprehensive review and analysis of historical and projected revenue and expense trends, the International Finance Committee has developed recommendations for the 2027 and 2028 General Fund operating budgets for presentation to the membership and consideration for approval at the 72nd Boule in Las Vegas, Nevada.

The International Finance Committee does **not recommend any increases** in per capita dues for undergraduate, graduate, or general members. Additionally, no increases are proposed for membership intake fees, chapter taxes, chapter charter fees, or COIP assessments.

This document provides a detailed overview of the key components of the proposed budgets.

The International Finance Committee respectfully recommends approval of the 2027 and 2028 General Fund operating budgets.

2024-2026 International Finance Committee

Overview of the 2027 - 2028 Budget

REVENUES 2027 and 2028

Revenues for the general fund are composed of the following five categories. The specific amount budgeted for each category is shown on the table on page 9-10.

Membership Dues

This category consists of per capita revenue from graduate, undergraduate, and general members, as well as late fees and membership experience fees. Projected 2026 membership levels were used as the baseline for the 2027 and 2028 revenue projections. While the Sorority has experienced strong membership growth in prior years, a conservative forecasting approach was applied in developing the 2027 and 2028 budgeted amounts.

Year	Projected Active Membership		
	Undergraduates	Graduates	General Members
2027	7,000	67,500	22,000
2028	7,000	67,500	22,000
			Life Members ¹
			21,950
			21,950

Chapter Fees

The budget for chapter fees is based on projected totals of 415 undergraduate chapters and 687 graduate chapters for fiscal year 2026, with a measured allowance for anticipated growth reflecting the number of active interest groups currently in place. Inactive chapters have been excluded from this budget category.

Sales

The sales revenue category consists of fees generated from the publication of *The Ivy Leaf*® Magazine, the sale of official Sorority documents—including the Constitution and Bylaws and the Manual of Standard Procedure—as well as the sale of history books and Sorority badges. Vendor fees reflect payments made to the Corporate Office by entities seeking authorization as official Sorority vendors.

Alpha Kappa Alpha Sorority, Inc. Fee Schedule		2027-2028
Per Capita		
Undergraduate Chapter Member		\$95.00
Graduate Chapter Member		\$125.00
General Member		\$235.00
Fines		
Undergraduate Chapter Member		\$9.50
Graduate Chapter Member		\$12.50
General Member		\$23.50
Reinstatement		
Undergraduate Member		\$105.00
Graduate Member		\$145.00
General Member		\$285.00
Membership Intake Fee		
Undergraduate Member		\$100.00
Graduate Member		\$200.00
Chapter Tax		
Undergraduate Chapter		\$100.00
Graduate Chapter		\$300.00
Charter Fees		
Undergraduate Chapter		\$325.00
Graduate Chapter		\$650.00
Interest Group		\$650.00
COIP Assessment – New Member		
Undergraduate Member		\$100.00
Graduate Member		\$200.00
Chapter Income Tax		
Undergraduate Chapter	Invoiced by corporate office	
Graduate Chapter	Invoiced by corporate office	

¹ Life Members are also included in the respective count for Graduate and General Members.

The projected increase in sales of official Sorority documents reflects the increased demand that coincides with the launch of a new administration. The price of the sorority badges has been forecasted to increase due to the rising gold prices.

International Programs

These revenues support the Sorority's international programs and initiatives. This category also includes projected contributions from corporate partners.

Other Income

Other income includes interest earnings, rental income from the Educational Advancement Foundation, COIP fees collected from candidates for membership, and revenues received by the Corporate Office from regions for accounting services. Revenue from the Cornerstone Background Check reflects fees collected for background checks conducted as part of the prospective members' application process.

EXPENDITURES 2027 - 2028

General Fund expenditures are organized into the seven categories outlined below. **The specific amount budgeted for each category is shown on the tables on pages 11-12.**

Directorate/Committees

Directorate and Committee expenses include the costs associated with Directorate meetings, officers' expenses, and the activities of international committees. Directorate meetings are convened three times annually. Each officer and regional director receives a quarterly expense allowance to offset the costs of administering their respective offices. Committee expenses also include the costs associated with the annual mass committee meeting, during which multiple committees convene concurrently over the same weekend.

Publications

Publications expenses include the printing of *The Ivy Leaf® Magazine*, which is published quarterly in full color, as well as the Sorority history books. This category also includes document printing costs associated with various official Sorority publications, e.g. the Financial Operations Resource Guide, Protocol Guide, and Rituals Handbook.

Corporate Office

Salaries and Benefits expenses include staff salaries, employee benefits, pension costs, and merit-based compensation adjustments. Additional staffing has been incorporated to enhance operational capacity in support of the Sorority's membership needs. Ongoing technology enhancements to further strengthen organizational efficiency and service delivery are also included in projected budgets.

COIP

The Corporate Office Improvement Plan (COIP) represents expenses associated with the maintenance and operation of the Corporate Office. This category includes office maintenance, insurance, real estate taxes, and utilities. A portion of the fees collected from each candidate for membership is allocated to support these expenses.

International Programs

The International Program category includes expenses associated with the Supreme Basileus' international initiatives, the Leadership Fellows Program, the Public Policy Forum, and participation in the Congressional Black Caucus. Donations and dues reflect contributions to external organizations whose missions align with and support the Sorority's approved initiatives. Capital campaign funds are invested to ensure reserves are available to support unforeseen General Fund operating needs.

Taxes/Insurance

The surety bond covers all Directorate members and staff. General Liability Insurance includes directors' and officers' insurance and other general liability areas. The special fund represents funds set aside for litigation expenses.

Other

Other includes Public Relations, Courtesies/Benevolence, Audit/Tax, Legal fees, Professional Services, and Miscellaneous. The Housing transfer represents \$1 collected from per capita tax that goes to the Housing Foundation. The Boule transfer is the five dollars (\$5.00) that is collected from per capita tax and allocated to the Boule fund to support Boule hostess chapters. Unrelated business income (UBI) tax represents taxes paid to the Internal Revenue Service for unrelated business income.

Alpha Kappa Alpha Sorority, Inc.	2026 Projected	2027 Proposed	2028 Proposed
Budgeted Revenues	2026	2027	2028
REVENUES			
Membership Dues			
Per Capita - Graduate & Undergraduate	\$ 9,102,500	\$ 9,102,500	\$ 9,102,500
General Members	\$ 5,170,000	\$ 5,170,000	\$ 5,170,000
Late Fees/Reactivation Fees	\$ 297,000	\$ 297,000	\$ 297,000
Membership Intake Process	\$ 650,000	\$ 650,000	\$ 650,000
Total Membership Dues	\$15,219,500	\$15,219,500	\$15,219,500
Chapter Fees			
Chapter Tax	\$ 247,600	\$ 247,700	\$ 247,800
Charter Fees/Interest Groups	\$ 10,400	\$ 7,150	\$ 7,150
Total Chapter Fees	\$ 258,000	\$ 254,850	\$ 254,950
Sales			
Publications / Ads / Photos	\$ 79,000	\$ 79,000	\$ 79,000
Sale of Sorority Stationery & Documents	\$ 1,194,000	\$ 1,100,000	\$ 1,000,000
Sale of History Books / DVDs	\$ 250,000	\$ 250,000	\$ 250,000
Sale of Sorority Badges	\$ 2,875,000	\$ 2,875,000	\$ 2,875,000
Vendor Fees	\$ 350,000	\$ 350,000	\$ 350,000
Total Sales	\$ 4,748,000	\$ 4,654,000	\$ 4,554,000
International Programs			
Soaring Administration	\$ 800,000	\$ -	\$ -
New Administration	\$ 200,000	\$ 1,000,000	\$ 1,000,000
Leadership Fellows	\$ -	\$ -	\$ -
Public Policy Forum/Black Caucus	\$ 50,000	\$ 50,000	\$ 50,000
Total International Programs	\$ 1,050,000	\$ 1,050,000	\$ 1,050,000

Alpha Kappa Alpha
Sorority, Inc.

Budgeted Revenues	2026 Projected	2027 Proposed	2028 Proposed
REVENUES			
Other			
Interest Dividend Income	\$ 50,000	\$ 50,000	\$ 50,000
Gains/(Losses) on Investments	\$ 200,000	\$ 200,000	\$ 200,000
COIP	\$ 650,000	\$ 650,000	\$ 650,000
Ivy Tree of Honor-COIP	\$ 3,600	\$ -	\$ -
EAF Rent	\$ 54,000	\$ 54,000	\$ 54,000
Regional Accounting	\$ 75,000	\$ 75,000	\$ 75,000
Cornerstone Background Screening	\$ 75,000	\$ 75,000	\$ 75,000
Founders Day Celebration	\$ 200,000	\$ -	\$ -
Royalties	\$ 750,000	\$ 750,000	\$ 750,000
Other Income	\$ 100,000	\$ 100,000	\$ 100,000
Total Other	\$ 2,157,600	\$ 1,954,000	\$ 1,954,000
TOTAL REVENUES	\$23,433,100	\$ 23,132,350	\$23,032,450

Alpha Kappa Alpha
Sorority, Inc.

Budgeted Expenditures	2026 Projected	2027 Proposed	2028 Proposed
EXPENDITURES			
Directorate /Committees			
Directorate Meetings	\$ 500,000	\$ 550,000	\$ 550,000
Officer Expense	\$ 440,000	\$ 442,500	\$ 442,500
Committee Meetings/Expenses	\$ 700,000	\$ 750,000	\$ 750,000
Directorate Orientation/Planning	\$ 300,000	\$ -	\$ 300,000
Total Directorate/ Committees	\$ 1,940,000	\$ 1,742,500	\$ 2,042,500
Publications			
Ivy Leaf Magazine	\$ 900,000	\$ 900,000	\$ 900,000
History Book	\$ 75,000	\$ 75,000	\$ 75,000
Sorority Documents	\$ 200,000	\$ 200,000	\$ 200,000
Office Printing	\$ 200,000	\$ 200,000	\$ 200,000
Total Publications	\$1,375,000	\$ 1,375,000	\$ 1,375,000
Corporate Office			
Salaries & Benefits	\$ 5,087,678	\$ 5,240,308	\$ 5,347,518
Staff Training/Travel	\$ 400,000	\$ 400,000	\$ 400,000
Supplies	\$ 120,000	\$ 120,000	\$ 120,000
Postage/Shipping	\$ 660,000	\$ 660,000	\$ 660,000
Equipment & Equipment Maintenance	\$ 1,000	\$ 1,000	\$ 1,000
Telephone	\$ 80,000	\$ 85,000	\$ 90,000
Bank Charges	\$ 200,000	\$ 200,000	\$ 175,000
Technology	\$ 1,200,000	\$ 1,000,000	\$ 950,000
Total Corporate Office	\$ 7,748,678	\$ 7,706,308	\$ 7,743,518
COIP EXPENSE			
Corporate Office Maintenance	\$ 150,000	\$ 150,000	\$ 150,000
Corporate Office Insurance	\$ 35,000	\$ 35,000	\$ 35,000
Real Estate Taxes	\$ 130,000	\$ 130,000	\$ 130,000
Utilities & Rent	\$ 70,000	\$ 70,000	\$ 70,000
Endowment/Building Fund	\$ -	\$ 50,000	\$ -
Total COIP Expense	\$ 385,000	\$ 435,000	\$ 385,000

Message from the Supreme Tamiouchos

Sorors,

Serving as your Supreme Tamiouchos over the past four years has been both an honor and a privilege. Alongside the dedicated members of the International Finance Committee, I have worked with great care and purpose to advance our shared commitment to *Soar in Finance*. Throughout this journey, we have remained guided by transparency, integrity, and accuracy, with a deep sense of responsibility to steward the Sorority's resources wisely and faithfully.

I offer my sincere gratitude to our Supreme Basileus for her leadership, trust, and vision, and for appointing an exceptional group of Sorors to serve with me on the International Finance Committee. Their dedication, expertise, and unwavering commitment have made this work both meaningful and impactful.

I am also deeply appreciative of the chapters whose diligence in completing and submitting year-end financial reports reflects a shared commitment to accountability and fiscal responsibility. Your partnership and cooperation are essential to the strength and success of our Sorority.

Together, with disciplined stewardship and a shared sense of purpose, we will continue to *Soar in Finance*.

Sorors, thank you for the opportunity to learn, to grow, and to serve.

Sisterly,



Supreme Tamiouchos

	2026	2027	2028
Budgeted Expenditures	Projected	Proposed	Proposed
Alpha Kappa Alpha Sorority, Inc.			
EXPENDITURES			
International Programs			
Soaring Administration	\$ 800,000	\$ -	\$ -
Program Projects-Soaring	\$ 200,000	\$ -	\$ -
New Administration	\$ 500,000	\$ 1,500,000	\$ 1,225,000
Leadership Fellows	\$ 350,000	\$ 350,000	\$ 350,000
Public Policy Forum/Black Caucus	\$ 125,000	\$ 125,000	\$ 125,000
Capital campaign	\$ 250,000	\$ -	\$ 200,000
Donations, Dues	\$ 500,000	\$ 500,000	\$ 450,000
Total International Programs	\$ 2,725,000	\$ 2,475,000	\$ 2,350,000
Taxes/Insurance			
Surety Bond	\$ 3,000	\$ 3,000	\$ 3,000
General Liability			
Insurance Program	\$ 2,100,000	\$ 2,200,000	\$ 2,250,000
Special Fund Transfer	\$ 100,000	\$ 100,000	\$ 100,000
Total Taxes/Insurance	\$ 2,203,000	\$ 2,303,000	\$ 2,353,000
Other Expenses			
Public			
Relations/Photography	\$ 210,000	\$ 210,000	\$ 210,000
Courtesies/Benevolence	\$ 65,000	\$ 65,000	\$ 65,000
Audit Tax/Special Fees	\$ 200,000	\$ 200,000	\$ 200,000
Legal Fees	\$ 850,000	\$ 850,000	\$ 850,000
Professional Services	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000
Housing Transfer	\$ 96,500	\$ 96,500	\$ 96,500
Boule Transfer	\$ 482,500	\$ 482,500	\$ 482,500
Member Sorority Badges	\$ 2,375,000	\$ 2,375,000	\$ 2,375,000
Investment Professional Fees	\$ 15,000	\$ 20,000	\$ 20,000
Founders Day Celebration	\$ 200,000	\$ -	\$ -
For Members Only Grant	\$ 200,000	\$ 200,000	\$ 200,000
Unrelated Business			
Income Tax	\$ 700,000	\$ 700,000	\$ 700,000
Miscellaneous	\$ 250,000	\$ 250,000	\$ 250,000
Total Other Expenses	\$ 6,644,000	\$ 6,449,000	\$ 6,449,000
Contingency			
	\$ 187,422	\$ 421,542	\$ 109,432
Depreciation - GF and COIP			
	\$ 225,000	\$ 225,000	\$ 225,000
TOTAL EXPENDITURES	\$ 23,433,100	\$ 23,132,350	\$ 23,032,450

International Finance Committee



Karla A. Hall
Chairman
Supreme Tamiouchos



Carrie J. Clark
International Region



Aryan Cindell Gleason
Undergraduate
Member-At-Large



Veronica Carter
Financial Officer
Certification Chairman



Lotus Douglas
South Central Region



Quianna E.E. Christian
Second Supreme
Anti-Basileus



Toria Fredrick
Program Chairman

EX OFFICIO MEMBERS

Danette Anthony Reed, Supreme Basileus

Charletta Wilson Jacks, First Supreme Anti-Basileus

Jacquelyn Lewis Young, Executive Director



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